# RMSC10 YOUR GATEWAY TO MARITIME BUSINESS



TEN YEAR ANNIVERSARY
ROTTERDAM MARITIME SERVICES COMMUNITY



On behalf of the board and the manager of the Rotterdam Maritime Services Community (RMSC), it is a privilege to reflect on our ten-year journey. From November 14, 2024, we will celebrate this milestone – a moment to reflect on our accomplishments and look towards our future. The past years, I've seen firsthand the enthusiasm and dedication within our community.

In 2014, RMSC began with the commitment of eleven pioneering members. Today, we proudly stand with seventy members, demonstrating our growth and recognition as a leading representative of the maritime business services industry. Together, we've expanded our influence, often in collaboration with like-minded stakeholders, and helped position the maritime business services industry firmly on the map. The RMSC has become known not only for knowledge-sharing but also for building a strong and connected network.

Promoting the maritime business services sector has always been a core focus, as has highlighting the indispensable contributions of our members to the maritime industry's overall competitiveness. As we move forward, this remains a top priority. We will continue to seek active collaboration with relevant organisations and trade associations, and we aim to strengthen our international presence. Stay tuned for the exciting developments we have planned.

A good example of such developments is the added momentum that Lisette Smit-Bennemeer will bring as our Human Capital Ambassador,

focusing on – amongst other things –talent attraction and education—issues that are crucial for our future.

Next to this I want to express my gratitude to everyone who has supported us over the years, from our dedicated members and Advisory Board to previous board members and many others.

I would also like to recognise the contributions of previous managers Martijn Troost, Onno de Jong, and Linda Treuman during the first ten years of the RMSC. Their efforts have made the RMSC what it is today. Add to this the enthusiasm of our current team—Rosalie de Paepe, Celine Kalfsbeek, and Michiel Spitzer (who has been with us from the start) – and our community is in good hands indeed.

Here's to another ten years of building connections together and strengthening the maritime services community!

**Erik Witjens**Chairman RMSC

2014

**Industry consultation and activation** regional maritime business services providers by the City of Rotterdam Official kick-off event at the Inntel Hotel in Rotterdam

**FEBRUARY 2015** 

OCTOBER 2016
Official kick-off
Young RMSC

**TIMELINE** 

**14 NOVEMBER 2014** 

Filing memorandum of association and registration of the RMSC at the Chamber of Commerce

**JUNE 2016** 

RMSC joins **Rotterdam Maritime Board** 

FEBRUARY 2017

Milestone of twenty members reached

### **TEN YEARS OF GROWTH**

The RMSC celebrates a significant milestone — its tenth anniversary. Before its official founding in 2014, the maritime business services industry in Rotterdam had already been collaborating informally for several years. A small group of business services providers, governmental agencies, and knowledge institutions worked together on projects that helped establish Rotterdam as a leading maritime business centre. This informal network laid the foundation for what would later become a formalised trade association that by now has secured its position in the maritime ecosystem.

The RMSC's formal establishment came as a result of insights gained by the City of Rotterdam when exploring opportunities for economic growth.

Recognising the potential for greater collaboration,

Martijn Troost - City of Rotterdam

"THE RMSC MEMBERS COVER A BROAD RANGE OF EXPERTISE, PRODUCTS, AND SERVICES, ALLOWING US TO SERVE THE MARITIME SECTOR EXCELLENTLY. THIS PUTS US ON THE INTERNATIONAL MAP, AND THAT IS SOMETHING WE CAN BE PROUD OF!"

the city encouraged the industry to organise itself more effectively. With strong support from stakeholders, the RMSC was launched.

The last decade the community has grown to represent a diverse array of maritime business services providers such as legal services, finance, insurance, and consultancy. This signifies the RMSC's role as the voice of the maritime business services industry. Consistently focused on promoting Rotterdam its members and the industry, both nationally and internationally.





Stay up to date about relevant developments for the maritime business services industry and follow our LinkedIn company page:

@Rotterdam Maritime Services Community.

# Facilitating knowledge sharing and networking

The RMSC's core mission is to promote Rotterdam's extensive maritime ecosystem, highlighting the key role of service providers in supporting the broader maritime cluster. By facilitating knowledge sharing and networking the RMSC enables its members to stay informed about emerging industry trends that are shaping the maritime sector.

Events such as seminars, workshops, and roundtable discussions have been instrumental

in fostering collaboration among members, boosting both formal partnerships and informal knowledge exchange.

Looking ahead, the RMSC is poised to continue its role as facilitator and connector. The RMSC aims to further elevate the global profile of Rotterdam as a leading hub for maritime business services. The next ten years promise to be an exciting period of continued growth, new partnerships, and expanded opportunities for the entire community. As the RMSC celebrates this important milestone, it remains deeply committed to its founding vision: creating a thriving and interconnected network that supports the success of its members and the broader maritime industry. Here's to another decade of connecting, growing, and advancing Rotterdam's maritime services sector.

### **WE STRIVE TO**

- Strengthen the position of the regional maritime business services industry;
- Provide additional value to the regional cluster of maritime business services providers;
- Create exposure for the industry and our members in the (inter) national arena;
- Facilitate and intensify connections between business services providers, individual maritime sectors, governments and knowledge institutions;
- Develop and distribute specific industry knowledge;
- Attract and retain talent for the maritime business services cluster.



**MARCH 2018** 

Exploration of **business opportunities** between the Greek and Dutch **shipping** industries in **Athens and Peraeus** 

**JULY 2019** 

Milestone of **fifty members** reached

**NOVEMBER 2019** Fifth anniversary

APRIL 2021 New RMSC

website

**JUNE 2022** 

Milestone of **sixty members** reached **NOVEMBER 2023** 

Facilitating **cross-border partnerships** at London International Shipping Week

SEPTEMBER 2018

World Port Days Innovation Breakfast - Jointly organised with Itanks, RPPC and Rotterdam Partners **SEPTEMBER 2019** 

Networking Lunch at London International Shipping Week **SEPTEMBER 2020** 

Young RMSC is one of the founding partners of the Young Maritime Board

**JULY 2021** 

Rotterdam Maritime Capital of Europe International marketing campaign maritime business

**MAY 2023** 

Promoting the added value of maritime business services at **Singapore Maritime Week** 



NOVEMBER 2024

# Rotterdam Maritime Services Community

The Rotterdam Maritime Services Community is a strong network of maritime business services providers. We create exposure for our members and represent industry interests.

In addition we develop expert knowledge. In close cooperation with relevant knowledge institutions, governments, and adjacent trade associations. By doing so, we help to strengthen and support the entire Dutch maritime cluster and attract as well as retain talent.

Richard van der Eijk – Port of Rotterdam

"THE RMSC OFFERS A VALUABLE NETWORK FOR MARITIME BUSINESS SERVICE PROVIDERS IN AND AROUND THE PORT OF ROTTERDAM. TOGETHER WE MAKE THE ROTTERDAM ECOSYSTEM STRONGER AND PUT THE ENTIRE RANGE OF SERVICES ON THE MAP."

We utilise new and existing markets. This provides valuable opportunities for the region to present itself as the international frontrunner for maritime business services. As well as being an attractive place of residence for every type of maritime business.

### **FACTS & FIGURES**

### **70 MEMBERS**

### **87 RMSC EVENTS**

- Trend sessions/masterclasses (knowledge development and knowledge sharing)
- Networking events (connecting members, stakeholders and adjacent industries)
- Industry promotion (national and international)

### **24 LIMELIGHTS**

• In-depth background stories about member companies and their expertise

### **18 FIVE QUESTIONS FOR**

• Personal background stories individual members

### **190 MAILBLASTS**

- Newsletters
- Direct mails

### **2500 FOLLOWERS LINKEDIN**



Visit www.rotterdammaritimeservices.com to learn more about membership opportunities.

### Maarten Lodewijks - Value Maritime

"AS RMSC MEMBER, I ADMIRE THE STRONG NETWORK AND VALUABLE PARTNERSHIPS, WHICH CONTRIBUTE TO STRENGTHENING ROTTERDAM AS A LEADING MARITIME CENTER. IT IS INSPIRING TO BE PART OF AN ASSOCIATION THAT STIMULATES INNOVATION AND COLLABORATION IN OUR SECTOR."



Subscribe to the newsletter and receive our latest updates and exclusive events.



"IF YOU DESIGN THE FUTURE TOGETHER WITHIN THE COLLABORATION THAT RMSC PROVIDES, IT WILL NOT ONLY SHARPEN THE MIND, BUT IT WILL ALSO AID THE COMMUNITY AND THE MARITIME INDUSTRY AS SUCH."

## CONTACT



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