

The Rotterdam Maritime Services Community (RMSC) is a strong network of maritime business services providers. We create exposure for our members and represent industry interests.

In addition we develop expert knowledge. In close cooperation with relevant knowledge institutions, governments, and adjacent trade associations. By doing so, we help to strengthen and support the entire Dutch maritime cluster.

We utilise new and existing markets. This provides valuable opportunities for the region to present itself as the international frontrunner for maritime business services. As well an attractive place of residence for every type of maritime business.

### **WE STRIVE TO**

- Strengthen the position of the regional maritime business services industry
- Provide additional value to the regional cluster of maritime business services providers
- Create exposure for the industry and our members
- Facilitate and intensify connections between business services providers, individual maritime sectors, governments and knowledge institutions
- Enhance networking opportunities between members
- Develop and distribute specific industry knowledge
- Attract and retain talent





With nine new members 2020 started in a positive mode. During our New Year's gathering we were able to give our members a great outlook to the first events planned. After this promising start, the rest of the year proved to be challenging. The well attended Cyber Security Seminar in February was the last face to face event for a long term. Covid-19 forced everybody to alter course and expectations. We adapted quickly and managed to go digital for the better part. We organised various webinars on topics such as the impact of Covid-19 on maritime business services, short sea shipping and financing. This gave us the (unexpected) opportunity to create international exposure and interaction with the UK, India and Singapore for example.



Visit @rotterdammaritimeservices.com to learn more about membership opportunities

# **FACTS & FIGURES 2020**

55 members

9 new members

13 membership activities



- 7 webinars
- 4 in person events
- 1 digital conference (Mare Forum)
- 1 digital trade fair (Project Cargo Summit)

René Doff of Thomas Miller

"BEING PART OF THE RMSC HELPS US TO GET UP TO SPEED AND GAIN A STRONG FOOTHOLD IN ROTTERDAM. BEING INSURANCE EXPERTS WE KNOW OUR BUSINESS, BUT WE NEED LOCAL KNOWLEDGE TO BE ABLE TO DO OUR JOB."

Because of the important role of business services providers to the entire maritime cluster we organised a number of joint activities with relevant organisations and trade associations.

During vivid co-productions with the Institute of Chartered Shipbrokers, the Dutch Shipbrokers Association (NZS), the Royal Association of Netherlands Shipowners (KVNR), and Innovation Quarter we made sure our members were able to share and gain knowledge. But also to engage in (virtual) networking opportunities.

In addition the RMSC represented the interests of the regional cluster of maritime business services in various concertation bodies such as the Rotterdam Maritime Board, Maritime Delta quarterly innovationbrainstorms, and the Rotterdam Maritime Capital of Europe programme. Erwin van Geyte of AON

"IN THESE CHALLENGING TIMES FOR THE MARINE INDUSTRY MORE THAN EVER, EXCHANGING KNOWLEDGE AND ATTRACTING NEW BUSINESS PLAYERS IS VITAL FOR A MARINE HUB LIKE ROTTERDAM; RMSC IS PLAYING HERE A VITAL ROLE."

We are proud that Young RMSC is one of the founding associations in the formation of the Young Maritime Board that was launched in September by the City of Rotterdam. An important development to represent the perspectives of young professionals working in our industry towards regional administrators.

We also believe that it helps to strengthen the role and position of Young RMSC among the various networking initiatives for young professionals in the regional maritime cluster.

#### **EVENTS**

- Lively New Year's reception at Maritiem Museum
- Cyber Security in Maritime Industry
- Well attended monthly events with high quality speakers
- Presentation and discussion RMSC Strategy
   2020 2025 at General Assembly
- Informal business gathering aboard De Eendracht
- Increased international exposure via webinars including Mare Forum

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Strengthen your network and become a member of the Rotterdam Maritime Business Services Community.



Rod Schlick of Friday & Co Shipbrokers
"BY BEING A MEMBER OF THE RMSC, IT IS EASIER TO CONNECT BECAUSE
YOU KNOW EACH OTHER, MAKING IT POSSIBLE TO REFER QUICKLY."



Subscribe to the newsletter to receive our latest updates and exclusive event invitations.



Stay up to date about relevant developments for the maritime business services industry and follow our LinkedIn company page: @Rotterdam Maritime Services Community.



Pieter Baan of ING

"THROUGH THE RMSC YOUR KNOWLEDGE IS REFINED, WHICH YOU TAKE ALONG IN CLIENT CONVERSATIONS."

#### CONTACT

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